

MISHEEL KIDS FOUNDATION

Annual report 2022





Misheel Kids Foundation – Team 2022

Coreteam: Gabriella Schmidt-Corsitto – Uranchimeg.O – Ganbayar.B – Saruulbuyan.G – Sarnai.B – Khulan.N – Yanjinsuren.N – Nomin-Erdene.A – Murun.N – Erdenetuul.E – Tsolmon.A – Bilguunzaya.B – Ariunzul.M

DDS Dentists: Namuunaa.E – Nomundari.O – Maralmaa.B – Oyu-Erdene.M – Bayarjargal.B – Uuganjargal.B – Uranbileg.D – Tsen-gelsuren.S – Delgertsetseg.G – Mungunchimeg.G – Misheel.B – Ganbar.O – Tsenguun.E – Munkhzaya

Assistants: Tserendulam.P – Nomintuya.B – Subashid.M – Enkhtuul.Ts – Enkhtsetseg.E – Zoljargal.A – Myadagmaa.G – Uya.Kh – Losmaa.O – Bolorzaya.E – Tungalagtamir.B – Urangoo.N – Khuslen.T

Drivers and others: Gombogaanan – Shagai – Anardulguun (graphic) – Buyantogtokh (translator)

A big thank you to all of you



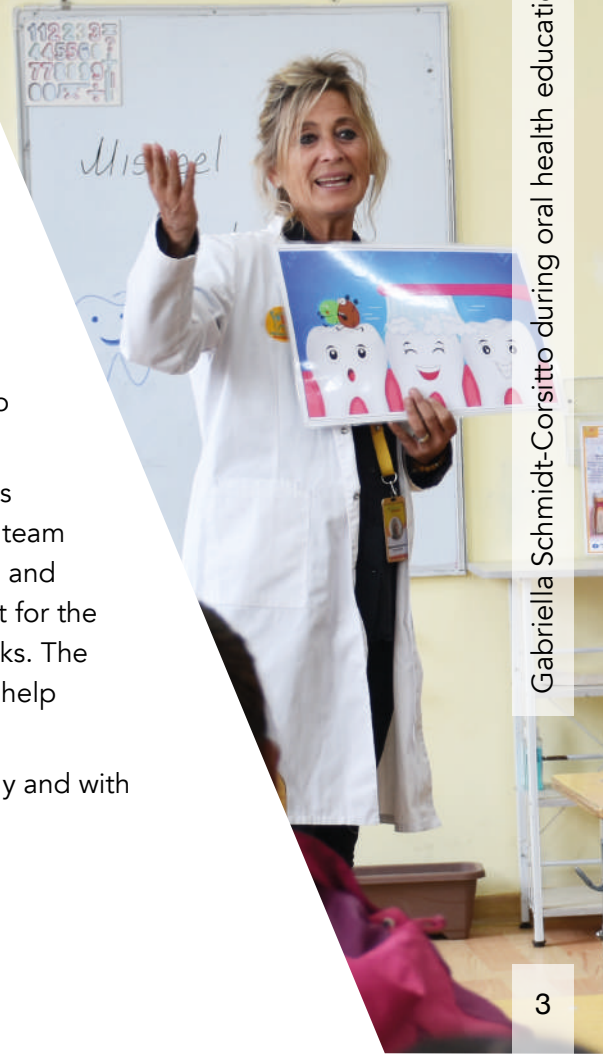
Working as a team is at the center of what we do

The work of the Misheel Kids Foundation is only possible thanks to the great commitment of the team members. On each mission, a staff of eight dentists and assistants examines and treats the children, organizes the assembly and disassembles the mobile equipment, and keeps records of the number and type of treatments completed. In addition to treatment, the dentists focus on oral hygiene instruction and education on healthy nutrition to prevent future dental damage.

On the missions to the remote regions of Mongolia, there are always one or two foreign dentists, a translator and two or three drivers - a team of around 15 people. Not to be forgotten are the numerous helpers and supporters who work in the background, be it with logistical support for the missions with the mobile clinic, public relations or administrative tasks. The cooperation of all those involved hand in hand makes it possible to help thousands of underprivileged children in Mongolia.

Many thanks to those who have supported our work so magnificently and with such dedication over all this years.

[Gabriella Schmidt-Corsitto, Founder Misheel Kids Foundation](#)



Gabriella Schmidt-Corsitto during oral health education





To the Gobi Altai Province and back

A heavy workload and long journeys over difficult routes demand a lot from the whole team on the Dental Treks. For the 15 or so people - dentists, assistants, drivers, translators and staff - it is often a real challenge.

In Autumn 2022, we set out on our longest trek to date; 3200 kilometers round trip, mostly on sand and dirt roads, to the Altai Mountains in the very south-west of this huge country. Already 80 kilometers before our first destination, we were met by a whole welcoming committee. Members of parliament, school directors and hospital directors from the respective administrative units (Sums) welcomed us warmly and accompanied our convoy of cars to the place of action.

Coordination and negotiation with the local authorities, schools and institutions is the most important basic requirement for us to be able to work successfully. In addition to a large enough room for our

four treatment stations, we also need a place where we can sterilise our instruments. Once the spatial conditions have been clarified, we are quickly ready for action. Thanks to well-rehearsed procedures, our mobile units and all the equipment can be set up in just a few hours.

In the administrative units Tsogt and Altai Sum, our team treats between 60 and 100 children every day. Many of them have never seen a dentist. In this remote region, it takes at least three days to get to the next dental clinic. The people are all the more grateful for our visit. Their warmth and the children who can eat and laugh again without pain are the greatest motivation for us and give us the strength for the next trek.





Proud to make a contribution



I am a dentist and run my own clinic in Ulaanbaatar. I have been working with Misheel Kids Foundation since 2020.

During this time, I have accompanied

almost all of the mobile Dental Treks to remote regions of Mongolia. It fills me with great joy every time to see how grateful the people are about our visit as they often have no other possibility to visit a dentist with their children.

In addition to the mobile missions that I personally accompany, I also treat the children of various orphanages and day care centers in the Ger districts of Ulaanbaatar at reduced costs in my own clinic in cooperation with the Misheel Kids Foundation.

Two to four times a year, I also conduct prophylaxis classes in these institutions. In this way, I am proud to make a small contribution to the long-term improvement of the oral health of underprivileged children in Mongolia.

O. Uranchimeg, dentist in Ulaanbaatar

Numbers of two mobile Dental Treks in rural areas in 2022



2335

children treated



3900

kilometers driven



5100

teeth treated

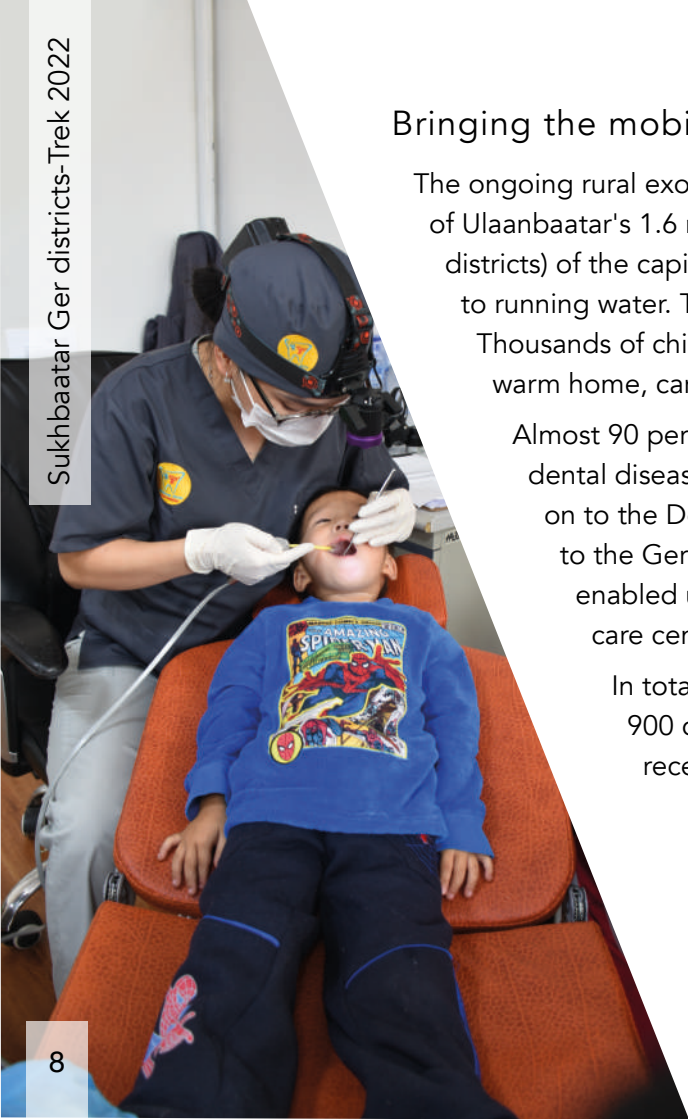


Bringing the mobile dental clinic to the Ger districts

The ongoing rural exodus in Mongolia has led to the fact that today almost half of Ulaanbaatar's 1.6 million inhabitants live in the poor settlements (Ger districts) of the capital. The majority of people in these areas have no access to running water. Their everyday life is marked by worries about existence. Thousands of children lack what they urgently need to live: a safe and warm home, care, good nutrition and medical care.

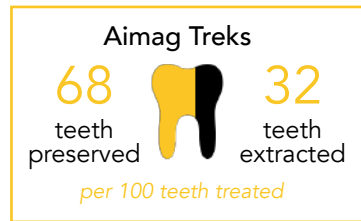
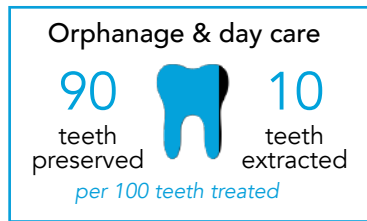
Almost 90 percent of the children living in these settlements suffer from dental diseases. Help is urgently needed. Therefore in 2022, in addition to the Dental Treks to the rural regions of Mongolia, we travelled to the Ger districts twice for the first time with our mobile units. This enabled us to also treat those children who do not attend the day care centers or live in the orphanages in the capital.

In total, with 4 local dentists and assistants, we treated almost 900 children who otherwise would not have had a chance to receive dental treatment.



Orphanages and day care centers

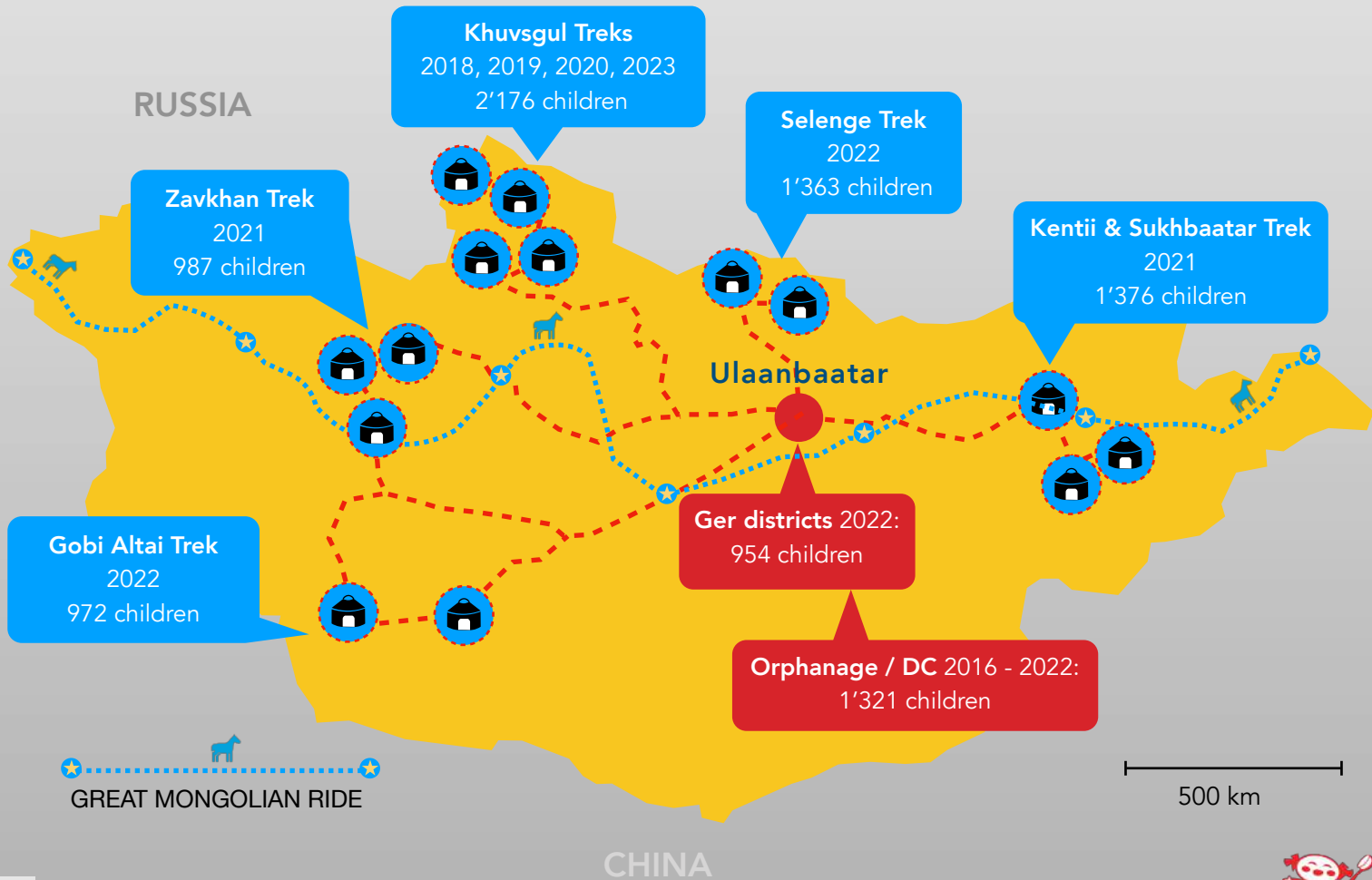
In Ulaanbaatar, we work with nine orphanages and day care centers. In these facilities, we permanently treat 975 children and teach them about oral hygiene and nutrition. In orphanages and day care centers the children receive on average between 4 to 6 treatments leading to the complete rehabilitation of their dental health, while on the Dental Treks in rural areas, due to the time important constraints, only one treatment with 2 to 3 teeth per child is possible and extractions are needed more often.



Another difference arises between the children in the day care centers and those in the orphanages. Whereas we provide dental care for the latter for several years until they leave and achieve good results through this continuity, in the day care centers we are entrusted with new little patients with each passing year. Our work always starts from the beginning.

In 2022, we were able to provide treatment at the Ulaanbaatar Juvenile Detention Centre with the Christina Noble Children's Foundation - 29 young people were treated.

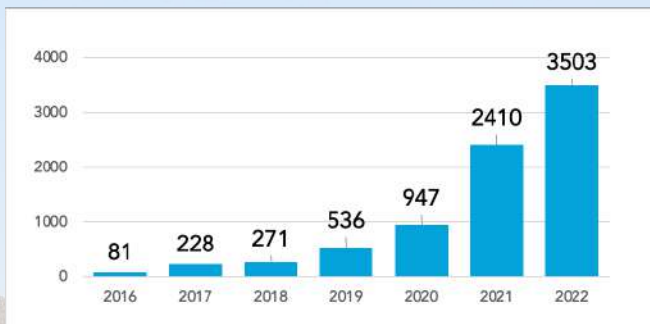




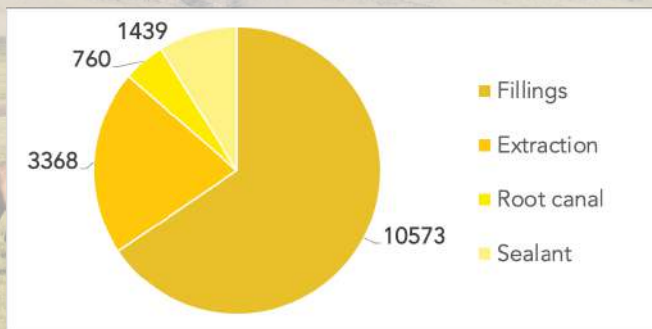


Every healthy tooth counts - MKF 2016 to 2022

Number of children treated per year



Dental treatments 2016 to 2022 by type



Charity ride across Mongolia

In the summer of 2022, 13 female riders took part in what is probably the longest charity ride in the world, the "Great Mongolian Ride", raising money for the Misheel Kids Foundation. In 64 days, the unique ride led across the entire country, 3200 kilometers from west to east over high mountains and through endless steppe. An adventure beyond compare. Many thanks to all participants for this great commitment in support of the dental health of underprivileged Mongolian children.

A total of 49 million MNG was raised. Dental treatment costs us between 80,000 and 400,000 MNG per child, depending on how badly damaged the teeth are. Thanks to this ride, we were able to treat the teeth of approximately 250 children. Many thanks to all those who have embarked on this great adventure and have thus given so many children their smile back.



„Access to health is a human right. Healthy teeth are central to good health. I would like to congratulate Misheel Kids for the extraordinary work they do every day, with great motivation and commitment, and above all with a lot of love for the children.“

Stefanie Burri, PhD, Head of the Swiss Cooperation (SDC) in Mongolia



„Since the Rainbow Center was connected with the MKF, the mentally and physically disabled children and youth have had to keep up healthy with dental care, thanks to the care, teaching, and treatment received. Thank you so much.“

Sister Lucille, Caritas Mongolia



„MSM has been supporting MKF for several years through donations and by providing vehicles. MKF works very hard to improve the awareness and dental hygiene among children in Mongolia. MSM is proud to support MFK.“

Mark Gabel, CEO, MSM Group LLC



„The Kempinski Hotel Khan Palace is proud to support such a great project. We are participating for some years now and we are happy to see the development of this project and the impact it has to so many children.“

Dirk Bansemer, General Manager, Kempinski Hotel Khan Palace Ulaanbaatar

On average, 4 to 8 teeth are damaged

More outreaches planned in the Ger districts

Our two mobile outreaches in the Ger districts of the capital Ulaanbaatar (page 8) have shown that there is a great need for free dental care in these settlements. On average, 4 to 8 teeth of the children we treated were damaged. For most parents, it is unaffordable to take their children to the dentist.

In 2023, we want to expand our engagement in these settlements and provide treatment four times a year with our mobile units in the Ger districts. In addition to our other outreaches, our goal is to treat around 2000 children per year. In contrast to the trips to the rural areas of Mongolia, the journey to the Ger districts is short and the logistics less complex.

Nevertheless, it is much more difficult to reach the children in need. Here we depend on the cooperation and support of the authorities who help us select the children and organise them on site so that we can treat exactly those children who need it most.



Initial planning for a Ger district Dental Health Center

In order to guarantee a stable dental healthcare in the Ger districts of Ulaanbaatar in the near future, the Misheel Kids Foundation is considering the implementation of a dental center on site. Initial evaluations for this are underway. A permanent dental center could provide 5000 treatments a year, with a continuous increase in the number of patients in the following years.

The following services will be offered:

- Dental treatments
- Regular dental check-ups
- Training of oral health instructors
- Parent information and community activities for Ger districts that include manual toothbrushing instruction and oral health and healthy eating education.

Support from the government and Ulaanbaatar authorities will be needed to sustain such a major project in the long term.





Sustainable health as the most important goal

Healthy teeth not only save pain, but also help to improve educational opportunities and improve prospects in life. Teeth can be kept healthy with little effort. This includes not only the correct use of a toothbrush, but also an awareness of the connection between oral health, nutrition and general health.

By imparting knowledge about oral hygiene and healthy nutrition, kindergartens, schools and institutions can play an important role. The lessons consist of manual toothbrushing instructions as well as theoretical explanations about it.

The regular prophylaxis lessons in these institutions in the rural areas of Mongolia as well as in the Ger districts of the capital is one of the most important tasks of the Misheel Kids Foundation. To present day, we have taught more than 15,000 children on our field trips. This makes us proud and happy.

We also train the teachers and, where possible, the parents. The second group in particular is very important, because the prevalence of tooth decay in Mongolia is extremely high among very young children, because parents hardly give the issue any importance.



Our vision is to work with local and national authorities to establish sustainable oral health education in the long term. A training course is to be developed to train instructors who will teach this important topic for children's health in kindergartens and schools.



Financial statement 2022 & budget 2023

*1€/CHF = 3400₮

**1€/CHF = 3800₮

Expenses		2022	in CHF/Euro*	Budget 2023	in CHF/Euro**
Projects					
Ulaanbataar Orphanage & Daycare	Ongoing Dental Treatments	66'942'598 ₮	20'286 €/CHF	123'180'000 ₮	32'416 €/CHF
Rural Dental Treks	Eastern & Western Trek & Treatment	107'490'422 ₮	32'573 €/CHF	173'741'030 ₮	45'721 €/CHF
Mobile Clinic Ger Districts UB	Children treatments in the UB Gerdistricts	59'652'667 ₮	18'077 €/CHF	96'418'970 ₮	25'373 €/CHF
Foundation costs					
Project Coordination & Admin	Trek coordination, communication, bureau work	41'507'788 ₮	12'578 €/CHF	85'875'000 ₮	22'599 €/CHF
Services of third parties	Grafic, photo, financial management	30'502'960 ₮	9'243 €/CHF	50'000'000 ₮	13'158 €/CHF
Infrastructure / Print / Charges	Information-material, bankcharges etc.	39'193'710 ₮	11'877 €/CHF	56'970'000 ₮	14'992 €/CHF
Total Expenses		345'290'144 ₮	104'633 €/CHF	586'185'000 ₮	154'259 €/CHF

Revenues		in CHF/Euro*		in CHF/Euro*	
In-kind contributions and volunteering					
Voluntary Work MK Foundation	Graphics, communication, fundraising	30'502'960 ₮	9'243 €/CHF	20'000'000 ₮	5'263 €/CHF
Donations in kind	Local dentists, cars by MSM Group, social media	51'046'885 ₮	15'469 €/CHF	32'451'000 ₮	8'540 €/CHF
Mongolia Government	Accommodation, catering, treatment rooms	21'840'000 ₮	6'618 €/CHF	28'900'000 ₮	7'605 €/CHF
Donations					
Private Donations	Private donations	240'466'892 ₮	72'869 €/CHF	491'540'000 ₮	129'353 €/CHF
Public Donations	German Embassy & SDC Switzerland	29'821'000 ₮	9'037 €/CHF	36'500'000 ₮	9'605 €/CHF
Donations of Companies	Kempinski UB, Sandvik	41'528'997 ₮	12'585 €/CHF	25'000'000 ₮	6'579 €/CHF
Total Revenues		415'206'734 ₮	125'820 €/CHF	634'391'000 ₮	166'945 €/CHF

Result 2022 **69'916'591 ₮** **21'187 €/CHF**

Foundation Funds Foundation funds on 1.1.2022 33'400'010 ₮ 10'121 €/CHF

Result 2022 69'916'591 ₮ 21'187 €/CHF

New Foundation Funds Foundation funds on 1.1.2023 **103'316'601 ₮** **31'308 €/CHF**



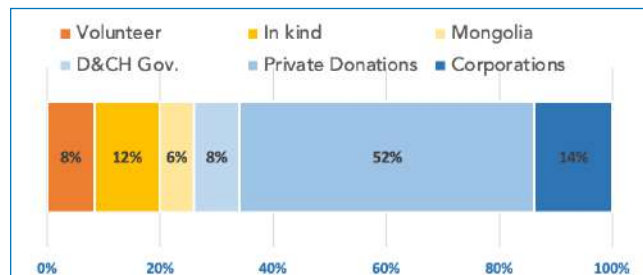
Financial report 2022

The positive financial trend in 2022 in the European donations market has led to a further expansion of MKF's work. Committed funds increased by over 70% from approximately MNG 240 million (approx. 69'000 \$) in 2021 to approximately 415 million (approx. 118'000 \$) last year.

At the same time as this expansion of dental work, which is primarily due to the new commitment in the Ger districts in Ulaanbaatar and the treatments of adolescents in prison, it was also possible to slightly increase the foundation's capital. The build-up of foundation capital is very important for a non-profit organization to be able to balance fluctuations and to be able to provide permanent treatment for the children. The „Great Mongolian Ride“, a charity ride over 3200 kilometers, also helped significantly.

Difficult prospects due to inflation

Because MKF runs very material-intensive programs, the expenses for the mobile treatment units and the treatment material are of great importance. This causes us some concern for the coming years, as the prices for medical equipment and treatment materials are increasing rapidly. We hope to be able to compensate for this with direct contracts with the suppliers.



Funding sources 2022





For Mongolia

Misheel Kids Foundation

Golomt Bank

Account: 1415101067

IBAN: MN06 0015 0014 1510 1067

BIC: GLMTMNUB

For Europe:

Förderverein Misheel Kids

Foundation

Sparkasse Marburg-Biedenkopf

IBAN: DE59 5335 0000 0011 0146 15

BIC: HELADEF1MAR

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Embassy of Federal Republic of Germany, Ulaanbaatar – Swiss Agency for Development and Cooperation SDC – SmileClinix – Flyart Visual Design – Saraa's Horse Trek Mongolia – Misheel's Dental Clinic Ulaanbaatar – Tooth Fairy Dental Clinic Ulaanbaatar – Enkhdent Dental Clinic – Con·Sense Philanthropy Consulting – MSM Group LLC – Kempinski Hotel Khan Palace Ulaanbaatar - Regula Sandi – Chantal Anthamatten – Local Mongolian Government – Chinggis Beer – World Wine – Euro Khan LLC – Five-Up Restaurant Ulaanbaatar

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Private Donors

Hans Ulrich Baier – Guido Kunze – Sonja Finders – Hedwig Duttmann – Marreike & Ingo Schulz – Dr. Ulrich Schwarz – Jurie Me-Hwang – Edith Lange – Maritta Mengel – Jose Pena Perez & Soraida Melim – Isabella Schatz – Johanna Träger – Gabriela & Robert Meier-Schmuki – Brigitte Hannes & Erik Versavel – Nadja & Bruno Stadler – Ari & Steve Potter – Nicole Thürlemann – Guenia Salazar Murillo – Sharon & Brad Clark

Thanks to all our sponsors and supporters!