



# MISHEEL KIDS FOUNDATION

*A smile for a future*

Annual Report 2021



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## Heart-warming gratitude from the people

Misheel Kids Foundation is very happy to have been able to provide dental care to over 2'300 children in remote areas of Mongolia in this year marked by the pandemic. This was possible thanks to the great efforts of all our staff, the support of the German Embassy in Ulaanbaatar and the SDC and the excellent cooperation with the Mongolian government.

The treks over thousands of kilometers require a great deal of material and logistical effort and demand the utmost from our entire team of dentists, assistants, drivers and helpers. But the thankfulness that comes back from the people is marvelous, makes us very happy and gives us the energy for the coming Mobile Treks. With your support, we will set off in the spring of 2022 to the north of the country, a trip of around 1,000 km.

We are very grateful if you will continue to support our ambitious work this year. Thank you very much.

**Gabriella Schmidt-Corsitto**  
Co-Founder Misheel Kids Foundation







## For the benefit of all

One of the most important goals of medicine has always been that all people should be able to benefit from it. But to make this possible, it takes the will to do the necessary work and the courage to take medicine to the most remote areas. This ambitious aim of health care also applies to dental medicine and is our central goal.

The work of the Misheel Kids Foundation throughout Mongolia brings dental treatment to all regions of the country. Even in regions where normally no dentist ever goes, let alone where there is a dental clinic, we set up our mobile clinic and treat more than 60 children per day - with modern equipment and experienced dentists in the team. That is why the high-quality dental material and the equipment for the mobile treatment stations is our biggest expense item.

Our new program, the treks to the Ger districts of the capital where the most vulnerable live, brings everyone the quality of dental care that they, like everyone else, deserve.

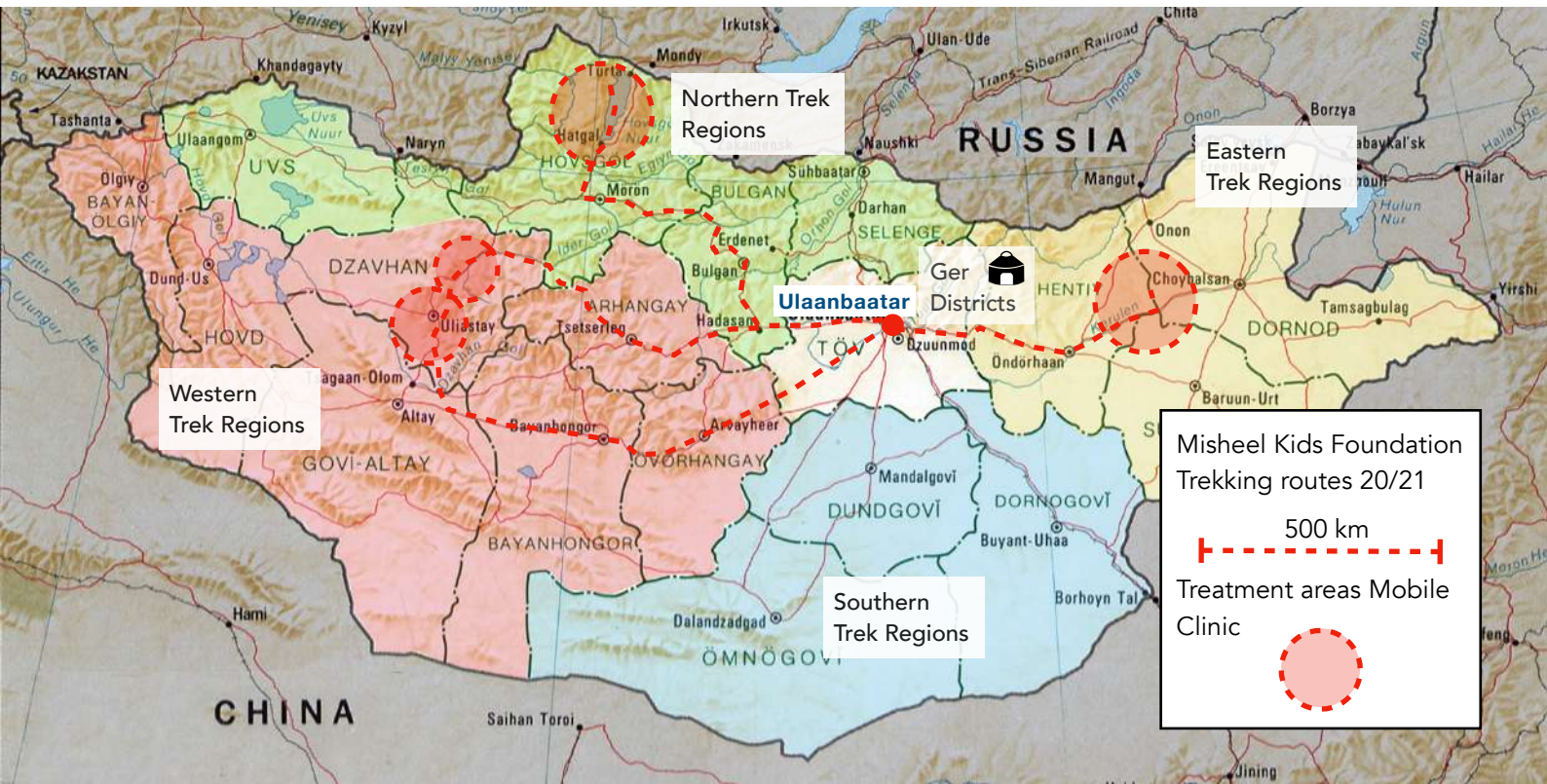
[Anuudari Erkhembaatar](#)  
[Co-Founder Misheel Kids Foundation](#)





Dental treatment in a gym, Western Trek 2021







*Last year, the German Embassy was able to support the Misheel Kids Foundation children's project for the second year in a row. By providing new treatment materials and instruments for the foundations mobile dental clinic,*

*it was possible to bring dentistry to children who otherwise would not have access to it. It was possible to treat over 2,300 children.*

*This will not only improve their health care, but also their opportunities at school and work. I am very pleased about this, as I had even planned to visit a "tooth trek" far to the west. I very much regret that this was not possible, first because of the Corona Pandemic and then because of other commitments. I hope to make up for it this summer.*

*I wish the MKF all the best in its future pioneering work in this beautiful country.*

**The German Ambassador to Mongolia  
Jörn Rosenberg**



*I know many good deeds. But I can't name many other charitable projects that provide all services for free and make future generations healthier.*

*In one sum (village) it had very high number of children, so the team treated more than 60 every day. The parents were proud to say that the MKF-team worked tirelessly from morning till night, working diligently and dedicated to every child.*

*This wonderful team brought a sense of community with their courteous nature and can be proud of the dental treatment of more than 900 children in our province. I am very happy about their great work. Many children are waiting for them to come back.*

*May your lives be filled with the joy of children and may you always move forward.*

**The Vice-Governor of Mongolian Zavkhan Province  
Ariunaa Badamsed**





## Start of a great adventure



In 2020, we decided to use the experience we had gained during the first treks to the Tsaatan nomads for other regions of Mongolia. We had planned a first trek to western Mongolia for the second half of 2021. But things turned out differently. In the summer, a request came from the governor of the Zavkhan Aimag in the west asking if we could come to them in the east. A brief clarification with the dentists in Ulaanbaatar revealed that they were willing to make the 2,500 km journey. And thanks to the support of the German Embassy and the Swiss Agency for Development and Cooperation, we were ready. So we started in August with our three off-road vehicles. Over the course of three weeks we made amazing encounters with people in different sums and 978 children could be treated there.

As soon as we returned to Ulaanbaatar, we prepared for the longer planned 1,200 km journey to the Khentii and Sukhbaatar Province in the East. Material had to be replaced, defective clinic elements





had to be repaired, new transport vehicles had to be made ready - because such trips are a great strain on people and material.

During our outreaches we have learned what health care means in remote regions. When the mayor of a sum (village) wants to announce the arrival of the mobile clinic, he usually only can do so by sending people out to the farmers to tell them that we will be in the village in the next few days. The farmers, with no telephone reception, live with their families and herds of animals between 30 and 100 km in all directions around the villages. The parents do everything they can to bring their children to the village at the right time, be it by car, motorbike or on horseback. Even last summer, when it rained exceptionally hard, they came from all directions in all weathers - for the benefit of their children.

Two great journeys with a thousand small adventures lie behind us and we are immensely proud to have treated 2,354 small and sometimes somewhat older patients on the two journeys.

**Khulan Natsagdorj**  
Trekking Coordinator MKF



Scan me!





## Interview Dr. Jacques Schultheiss, Switzerland

### How did the collaboration between SmileCliniX and MKF start?

*A professional encounter led to a friendship between me and Gaby Schmidt-Corsitto that has lasted for almost twenty years. I followed her commitment in Mongolia from the start in 2015 in the orphanages of the capital Ulaanbaatar. From Switzerland, we started to supply the Misheel Kids Foundation with medical material.*

### But your engagement went even further?

*Yes! For winter 2018, MKF embarked on a whole new adventure, the trip to the nomads in the north of the country to provide dental care for their children. Gaby asked if we would accompany such a trip. My wife decided to spend a week on horseback in the Mongolian steppe to get an idea of what dental work must be like. She returned excited about the country and the people.*

*In March 2019, Yannick Wälti, one of our dentists, flew to Mongolia and worked with the Trek team. We saw the impressive photos from the trip to the north and heard about the intense effort in treating patients who queued patiently to be treated. Yannick raved about the project, the good organization by the*



*MKF and the encounter with the children of the nomads. It was clear that we would continue this kind of support.*

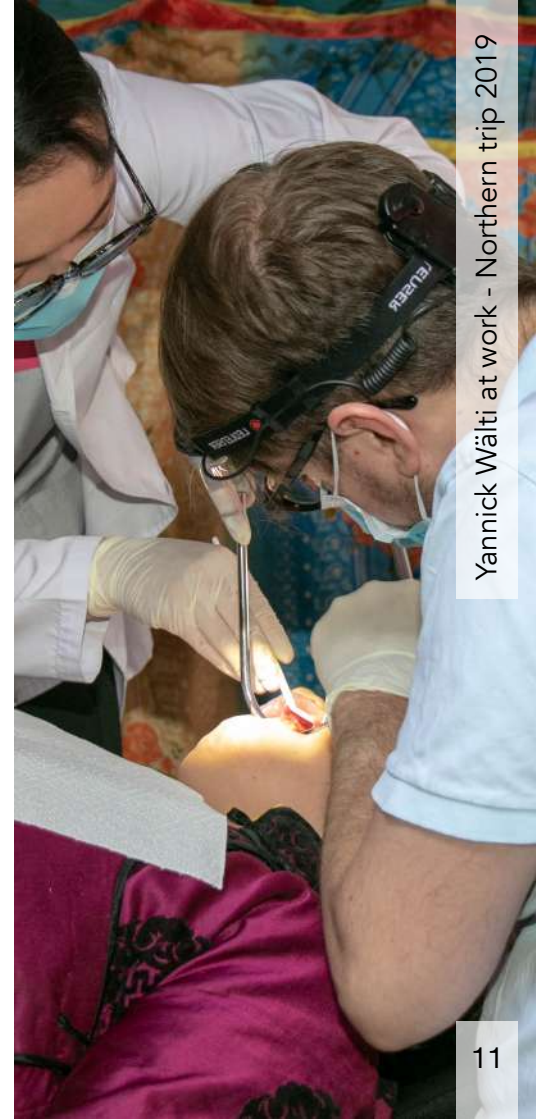
*Have you been on such a dental trek yourself?*

*No, unfortunately not yet. In 2020, a small team of us flew without me to Ulaanbataar. Dentists Anja Gertsch and Fabiana Lattarulo were accompanied by filmmaker Pascal Brun, who documented the trek. But while still on the journey, conditions changed due to the outbreak of the Covid pandemic. The nomads could no longer be reached and the mobile dental clinic was set up without further ado in two smaller villages. There too, the need for dental treatment for the children was enormous. 341 could be treated.*

*In 2021 Covid prevented me from travelling there myself. The work is so important - and of course the adventure excites me! All of us at SmileClinix are happy about this unusual and rewarding collaboration and hope that it won't be so long before we are back in action for MKF.*



Jacques Schultheiss







## Orphanages and daycare centers

Since 2015, we have been working in various orphanages and daycare centers in and around Ulaanbaatar. We treat the children and inform staff and children about dental hygiene and nutrition. On average, 4 to 10 teeth need to be treated per child until they are pain-free. Especially in the orphanages, the diet has also been changed, with visible success in the examinations. There, the children are now surrounded by staff trained by us, so constant care is possible. Today, annual checkup and occasionally few dental treatments are required in these orphanages.

In the daycare centers it is more difficult. Many of these facilities only have the children until they start school, then we lose track of them. Our central goal of all children in a facility having healthy teeth, starts all over again. This changes the long-term financial needs in the day care centers. Initial treatments cost 200,000 to 400,000 ₮ (about 65-130 Euro) per child, the follow-up treatments only 80,000 ₮ (about 25 Euro).

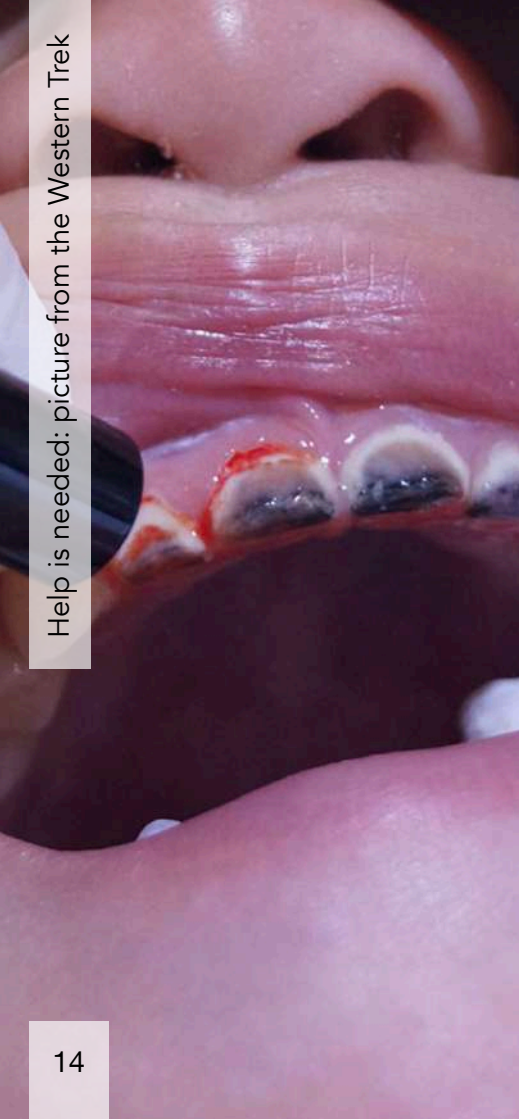
For 2022/23, the situation is aggravated by the fact that we have not been able to visit the orphanages and daycare centers for almost two years. We are facing intensive years of treatment in all institutions, which we can only manage with your support.





Мутансын найзууд





## 2022 - Focus on the Ger districts

Like everywhere else in the world, people move from the countryside to the big cities, always hoping for a better, easier life than as farmers.

In Mongolia, half of the population now lives in the capital Ulaanbaatar, and not everyone is lucky. Many find it hard to make the transition and end up living somewhere in the city in the traditional tents, the gers, just like in the countryside. In Ulaanbaatar, these Ger districts are growing every year, and with them the number of children growing up in very poor and often unprotected environments. Dental care reaches them just as little as in the remote regions of the country and they often additionally lack the caring parents we witness in the rural areas. In Ulaanbaatar alcohol is a constant companion of many adults, including those who are parents, and their children suffer particularly from it.

Therefore, a very important pillar of the 2021 to 2024 program is the establishment of a mobile dental care program in the Ger districts.

The first "trek" to the Ger districts is scheduled to start in spring 2022. In the longer term, we want to set up our mobile clinic



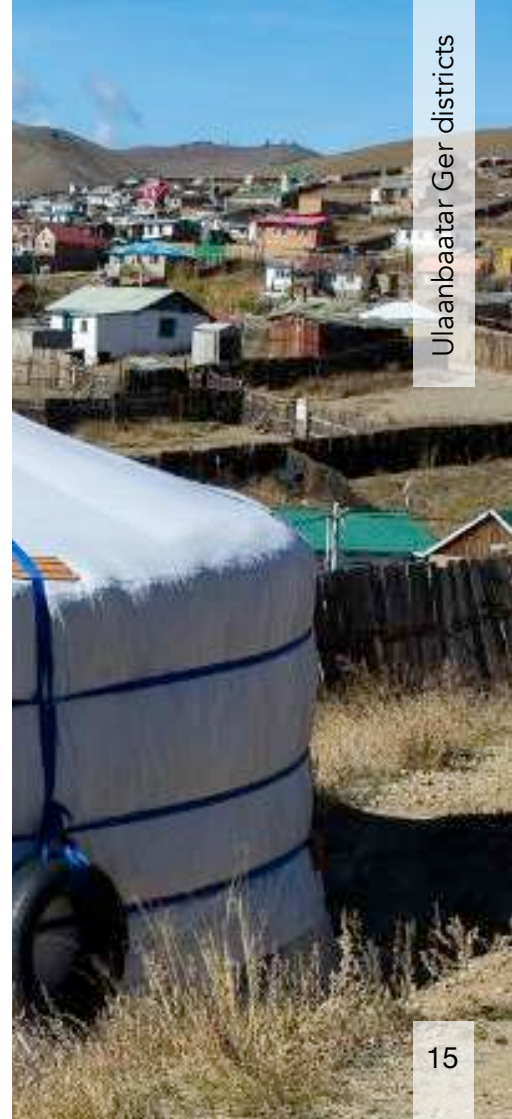
somewhere in these districts at least every three months and provide direct help for the children on site.

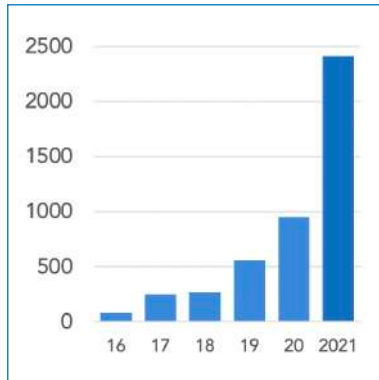
### Trek Planning 2022 to 2024

We have learned that we always have to adapt to new conditions; the weather, Covid, conflict in the world, inflation...again and again we plan anew, and still try to pursue our clear goals.

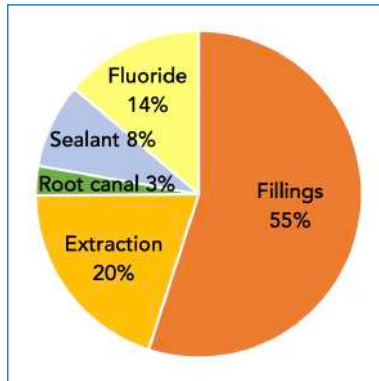
In 2021, only one trek was planned out to rural areas, two took place. But we could not go to the Ger districts because of Covid. For 2022 we plan two treks to remote regions, and in the same year two stays in the Ger districts. And in 2023, we would like to go to the Ger districts every quarter - because the need is very real there.

|                        | 2022 |     |    |     | 2023 |    |    |     | 2024 |    |
|------------------------|------|-----|----|-----|------|----|----|-----|------|----|
| 🏠 = sites per trek     | Q1   | Q2  | Q3 | Q4  | Q1   | Q2 | Q3 | Q4  | Q1   | Q2 |
| Clinic in Ger-District |      | 🏠   |    | 🏠   | 🏠    | 🏠  | 🏠  | 🏠   | 🏠    | 🏠  |
| Dental Trek North      |      | 🏠 🏠 |    |     |      |    |    |     |      |    |
| Dental Trek West       |      |     |    | 🏠 🏠 |      |    |    | 🏠 🏠 |      |    |
| Dental Trek East       |      |     |    |     | 🏠 🏠  |    |    |     |      |    |
| Impact Evaluation      |      |     |    |     |      |    |    |     |      |    |





Stat 1: Children treated / year



Stat 2: Treatment type 2021

## 150% more treatments in 2021

Even though the past two years have been really challenging because of the pandemic, our work is developing at a degree that we never expected. Last year, we more than doubled the number of children treated. The issue of medical dental care for children and adolescents is so important in all regions of the country, because even if modern health care does not reach everyone, candy of the Western world reaches the children.

We are aware that we can only provide primary care. Teeth are restored, those that cannot be saved are extracted. But even we can offer recurrent care in the capital, in the rural areas we would have to return every year, and that's not possible yet. We have been to the north four times and have achieved a lot, but in the long term, the aim is to establish stable dental wards in the remote areas of Mongolia.

This is why the good cooperation we have been able to establish with the government agencies is very important to us. In the longer term, they are the ones who make safe health care for the children possible.



## Next step: Establishing the core team

The work of the first years was accomplished with a lot of volunteer engagement involving different people in each treatment cycle. This was possible while working only in Ulaanbaatar. But now our work spreads all over Mongolia and we are often on treks for weeks. At the same time the background work of the foundation has to continue.

Therefore, one of the central tasks in 2022/2023 is to build up a stable core team in Ulaanbaatar. In a permanent office of the foundation, two to three people should be organizing treks and communication all year round. Also, the networking with dentists, the authorities involved and the important stakeholders in the places visited must be done in a stable and regular way.

This should also give the main organizer of the foundation's work, Gabriella Schmidt-Corsitto, more time for project development, new programs, networking and fostering partnerships.





## Financial Statement 2021 & Budget 2022

| <b>Expenses</b>                               |   | <b>2021</b>          | <b>in Euro*</b> | <b>Budget 2022</b>   | <b>in Euro*</b>  |
|---|---|----------------------|-----------------|----------------------|------------------|
| <b>Projects</b>                               |   |                      |                 |                      |                  |
| Ulaanbaatar Orphanage & Daycare               | Ongoing Dental Treatments                           | ₮ 12'289'920         | € 3'615         | ₮ 144'300'000        | € 42'441         |
| Rural Dental Treks                            | Eastern & Western Trek & Treatment                  | ₮ 132'563'180        | € 38'989        | ₮ 159'050'000        | € 46'779         |
| Mobile Clinic Ger Districts UB                | Children treatments in the Ulaanbaatar Gerdistricts | ₮ 0                  | € 0             | ₮ 113'176'000        | € 33'287         |
| <b>Foundation costs</b>                       |   |                      |                 |                      |                  |
| Project Coordination & Administration         | Trek coordination, communication, bureau work       | ₮ 21'021'710         | € 6'183         | ₮ 65'235'000         | € 19'187         |
| Services of third parties                     | Grafic, photo, financial management                 | ₮ 45'942'930         | € 13'513        | ₮ 32'000'000         | € 9'412          |
| Infrastructure / Print / Charges              | Information-material, bankcharges etc.              | ₮ 13'924'720         | € 4'096         | ₮ 29'344'000         | € 8'631          |
| <b>Total Expenses</b>                         |   | <b>₮ 225'742'460</b> | <b>€ 66'395</b> | <b>₮ 543'105'000</b> | <b>€ 159'737</b> |
| <b>Revenues</b>                               |   |                      |                 |                      |                  |
| <b>In-kind contributions and volunteering</b> |   |                      |                 |                      |                  |
| Voluntary Work MK Foundation                  | Graphics, communication, fundraising                | ₮ 42'690'050         | € 12'556        | ₮ 20'000'000         | € 5'882          |
| Donations in kind                             | Local dentists, cars by MSM Group, social media     | ₮ 9'020'000          | € 2'653         | ₮ 32'385'000         | € 9'525          |
| Mongolia Government                           | Accommodation, catering, treatment rooms            | ₮ 29'520'000         | € 8'682         | ₮ 32'580'000         | € 9'582          |
| <b>Donations</b>                              |   |                      |                 |                      |                  |
| Private Donations                             | Private donations                                   | ₮ 15'073'800         | € 4'433         | ₮ 343'140'000        | € 100'924        |
| Public Donations                              | Germany Embassy, Swiss development agency           | ₮ 138'304'475        | € 40'678        | ₮ 107'000'000        | € 31'471         |
| Donations of Companies                        | Kempinski UB, Sandvik                               | ₮ 7'578'000          | € 2'229         | ₮ 8'000'000          | € 2'353          |
| <b>Total Revenues</b>                         |   | <b>₮ 242'186'325</b> | <b>€ 71'231</b> | <b>₮ 543'105'000</b> | <b>€ 159'737</b> |
| <b>Result 2021/2022</b>                       |   | <b>₮ 16'443'865</b>  | <b>€ 5'139</b>  |                      |                  |
| Foundation Funds                              | Foundation funds on 1.1.2021                        | ₮ 16'956'145         | € 4'987         |                      |                  |
| Result 2021                                   |   | ₮ 16'443'865         | € 4'836         |                      |                  |
| <b>New Foundation Funds</b>                   | Foundation funds on 1.1.2022                        | <b>₮ 33'400'010</b>  | <b>€ 9'824</b>  |                      |                  |

\*1€ ≈ 3400₮



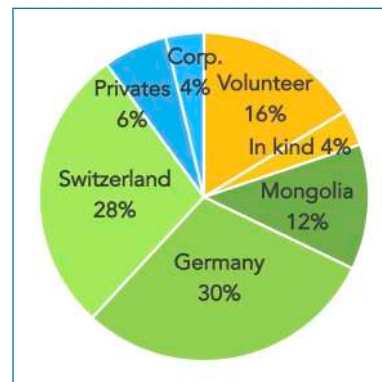
## Financial report 2021

After five years of build-up work, a new phase started in 2021 and will last until 2024. The focus is on expanding the programs with mobile clinics and strengthening the structures of the foundation.

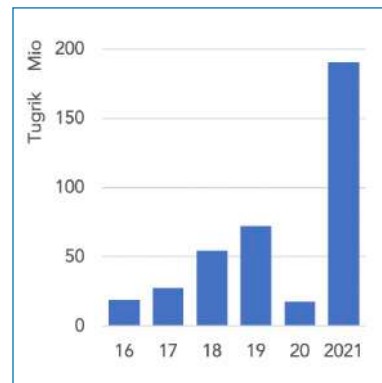
This phase has started in 2021 with two dental treks to remote regions, with a fantastic 2'354 children treated. But due to the pandemic, we could hardly do any treatment in the orphanages and daycare centers, and the first Ger districts mission had to be postponed.

This has an impact on the annual financial statement. As only a limited number of treatments could be carried out in the orphanages, the annual accounts closed with a small plus of 16 Mio. tugrik, ca. 5000 Euro. This is relevant because the Foundation's financial cover is rather thin in relation to its growing programs.

2022 will be a challenge. For the first time, the Foundation will send its mobile clinic to the Ger districts and at the same time we organize the long treks again. And in our work in the orphanages, a lot of treatment needs arose during Covid when we could not go to the children. This will lead to an increase in the budget, which we want to make possible with increased fundraising in Mongolia and Europe.



Stat 3: Type of funding



Stat 4: Donations per year



Bank Account details  
**Misheel Kids Foundation**

## **Golomt Bank**

Acct : 1415101067  
BIC: GLMTMNUB

For Germany:



Förderverein Deutschland  
**Misheel Kids Foundation**  
Sparkasse Marburg-Biedenkopf  
IBAN: DE59 5335 0000 0011 0146 15  
BIC: HELADER1MAR

<http://misheel-kids-foundation.com>

## **Partners**

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